



# Solarpowergetics

Career Opportunity –Customer Sales Representative (CSR)

SOHO DRAGON UNIT

SAN DIEGO GREEN BERET UNIT

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## Career Opportunity

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<b>Position:</b>	<b>Customer Sales Representative (CSR)</b>
<b>Company:</b>	<b>Solarpowergetics</b>
<b>Posted:</b>	<b>June 17, 2010</b>
<b>Location:</b>	<b>INTERNATIONAL: Hong Kong, Dubai, Paris, Prague, Rio de Janiero USA: San Diego, California</b>
<b>Compensation:</b>	<b>Begin on a part-time basis on hourly wage. Start at \$12.00 (USD) per hour. Build your hours to full-time based on performance. After completing 6-month training and probation period, employment status changes to salary, commission and benefits based on many factors including sales-driven performance.</b>
<b>Education Required:</b>	<b>Two year college business degree, or equivalent.</b>
<b>Experience Required:</b>	<b>Two years of spectacular sales training and experience. Exceptional telephone customer service skills.</b>
<b>Skills Required:</b>	<b>Proficient on office systems, Microsoft software programs, Quickbooks, and the Internet.</b>
<b>Time Requirement:</b>	<b>24/7 (Entrepreneurial spirit)</b>
<b>Travel Requirement:</b>	<b>25%</b>
<b>Special Requirement:</b>	<b>Work from your home office</b>

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### **Customer Sales Representative (CSR)**

- IDENTIFY CUSTOMER NEEDS
- CREATE SALES OPPORTUNITIES
- PENETRATE SALES BARRIERS, LOYALTY & BRAND DEVELOPMENT
- PUBLIC RELATIONS, TRADE SHOWS & COMMUNITY EVENTS
- IN-BOUND & OUT-BOUND CUSTOMER SALES
- PROBLEM SOLVER & DAMAGE CONTROL SPECIALIST
- PROMOTE OUR RENEWABLE ENERGY PRODUCTS
- "SHOW ME THE MONEY"

## Introduction

Solarpowergetics (SPG) is a green-growing energy company. Our global powerhouse is based in Hong Kong. A national sales office is located in San Diego, California. Our products are shipped from our warehouses in Hong Kong and San Diego.

SPG is a product developer, system integrator and component wholesale supplier, and our products are made to order. We develop renewable energy products based on solar, wind, thermal and biodegradable technologies.

Join us in our epic journey to harness solar energy as a clean alternative to nasty, dirty and dangerous fossil fuels. Integrating active and simple passive energy technologies is the best way to shut down the industrial age.

Introducing disruptive technologies are part of the solution. A radically different lifestyle is emerging in the 21st century, and a coordinated effort led by a courageous society of eco-citizens can make it happen.

*"Our customers solve energy problems by generating environmentally-friendly sources of power for practical use on a daily basis."*

## Growth Stage

Solarpowergetics is transitioning from the start-up to the growth stage. Individuals searching for a ground-breaking opportunity should apply.

We are searching for a few courageous warriors to deliver spectacular sales performance.

The Customer Sales Representative (CSR) is expected to jump out of the gate like a racehorse and help us generate sales.

*We need your help. Can you lead by example? Prove it!*

## Requirements

Qualified applicants must have the following credentials. A high school degree, two years of sales training and experience is required. Exceptional telephone customer service skills required.

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The applicant should be tenacious but practice the highest ethical standards and ooze integrity. The applicant must be well organized, concerned about image, thrive as a leader, and take the initiative to achieve objectives without direct supervision; and perform equally well in a competitive team environment.

The applicant must possess a passion about saving the planet from Armageddon and have a practical understanding about how to exponentially grow a new business on a budget.

## Skills & Prerequisites

- A dedicated and quiet home office to conduct sales activities
- Home Office Systems & Maintenance
- Home Office & Business Operations
- A desktop computer with webcam which has Bluetooth and wireless access to the Internet.
- A color printer with scanning and fax functions.
- A portable laptop computer with webcam which has Bluetooth and wireless access to the Internet.
- Microsoft office software including PowerPoint
- A fully functional PDA, or similar, with camera which has SMS and wireless access to the Internet
- Reliable transportation is required
- Experience with logistics, scheduling and travel itineraries
- Appropriate wardrobe to match various types of assignments
- Command of the English and native language, written and oral
- Fluency in English
- International business experience is helpful
- Passport to travel is required

## Get Committed

This is not the typical 9 – 5 job. The regiment is quite similar to television reality shows like Survivor, Apprentice and the Amazing Race. This career opportunity demands brain-power and it gets physical. Be warned in advance that this career opportunity could be a colossal waste of time if the applicant does not have his or her fundamentals secured such as positive attributes. This is not just a job. It is a glorious adventure!

*Balance Efficiency & Effectiveness*

Is this is a job entitlement program? NO! This is a rewarding career opportunity based on your hard work in the emerging renewable energy industry.

To begin, all applicants must carefully follow our SPG Careers posted at [www.solarpowergetics.com.hk](http://www.solarpowergetics.com.hk). Please, no phone calls and no agencies. Only applicants apply. Relocation is not provided.

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